



Board of Education Report

File #: Rep-193-23/24, Version: 1

ADOPTED BOARD  
REPORT

Approval of Procurement Actions  
March 12, 2024  
Procurement Services Division

APPROVED

MAR 12 2024

Ratify the contract actions taken by the Procurement Services Division within delegated authority as listed in Attachment “A” including the approval of award of Professional Service Contracts not exceeding \$250,000: New Contracts; No-Cost Memoranda of Understanding; Purchase Orders; Goods and General Services Contracts: Purchase Orders; District Card Transactions; Rental of Facilities; Travel/Conference Attendance; General Stores Distribution Center; and Book/Instructional Material Purchase Orders; and approve Professional Service Contracts (exceeding \$250,000): New Contracts; and Goods and General Services Contracts (exceeding \$250,000): New Contracts; Contract Amendments; and Piggyback Contracts as listed in Attachment “B.”

**Background:**

Procurement Services staff prepares monthly reports for contract actions necessary for the execution of the projects approved by the Board for the educational and operational requirements of the District in accordance with Board delegated authority to the Superintendent.

**Expected Outcomes:**

Approval of these items will allow the goods and services provided by these contracts furnishing the equipment, supplies, or services to the Los Angeles Unified School District that support Board policies and goals.

**Board Options and Consequences:**

The Board can approve all actions presented, or postpone selected actions pending receipt of additional information. Non-ratification of actions awarded under delegated authority in Attachment “A” will result in immediate unavailability of products or discontinuance of services, or both. While non-ratification may be legally defensible, it would likely result in costly litigation over discontinued payments or if the District attempts to reclaim payments made to a vendor. District costs will likely increase as fewer vendors compete for future procurements. Postponement of actions presented for approval in Attachment “B” will delay contract award or delivery dates.

**Policy Implications:**

This action does not change District policy and conforms to *California Education Code section 17604* that permits the Board of Education to delegate authority for Procurement Services (Board Report 444-17/18), which the Board exercised on May 8, 2018.

**Budget Impact:**

The contract actions presented are within the budget authority previously approved by the Board. Ratification of contracts awarded under delegation of authority and within their Board approved budget listed in Attachment “A” includes:



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APPROVED

- Award of Professional Service Contracts not exceeding \$250,000: New Contracts; No-Cost Memoranda of Understanding; Purchase Orders; and
- Goods and General Services Contracts not exceeding \$250,000: Procurement Transactions -Purchase Orders; Rental of Facilities; Travel/Conference Attendance; District Card Transactions; General Stores Distribution Center; and Book/Instructional Material Purchase Orders.

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Request for Approval of Procurement Actions not under delegated authority listed in Attachment “B” includes:

- Professional Service Contracts (exceeding \$250,000): New Contracts; and
- Goods and General Services Contracts (exceeding \$250,000): New Contracts; Contract Amendments; and Piggyback Contracts.

**Student Impact:**

Not applicable.

**Equity Impact:**

See attached for applicable items.

**Issues and Analysis:**

There are no policy implications on these agreements. The Business and Government Services Team, Office of the General Counsel, has reviewed and approved the agreements as to form, except where “authorization to negotiate and execute” is sought.

**Attachments:**

Attachment “A” - Ratification of Contracts Awarded Under Delegated Authority

Attachment “B” - Request for Approval of Contracts Not Under Delegated Authority

Previously adopted Board report referenced in the policy implications section:

- Adopted May 8, 2018: [Board Report No. 444-17/18](https://drive.google.com/file/d/1LObSci2aOLv21Poz24gkLDhfVRiE6a8K/view?usp=share_link)  
<[https://drive.google.com/file/d/1LObSci2aOLv21Poz24gkLDhfVRiE6a8K/view?usp=share\\_link](https://drive.google.com/file/d/1LObSci2aOLv21Poz24gkLDhfVRiE6a8K/view?usp=share_link)>
- California Education Code Section 17604 ([CE Code 17604](https://drive.google.com/file/d/17i1CYUp6UH9-Gg-3DJMkxNEuH1uUQERc/view?usp=share_link))  
<[https://drive.google.com/file/d/17i1CYUp6UH9-Gg-3DJMkxNEuH1uUQERc/view?usp=share\\_link](https://drive.google.com/file/d/17i1CYUp6UH9-Gg-3DJMkxNEuH1uUQERc/view?usp=share_link)>

**Informatives:**

Not applicable.

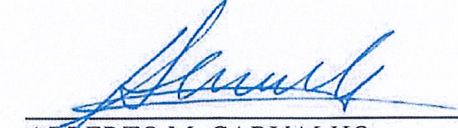
**Submitted:**

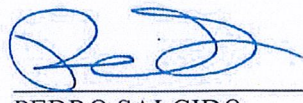
02/13/24



RESPECTFULLY SUBMITTED,

APPROVED & PRESENTED BY:

  
ALBERTO M. CARVALHO  
Superintendent

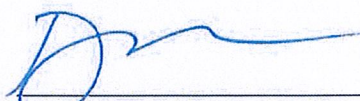
  
PEDRO SALCIDO  
Deputy Superintendent  
Business Services & Operations


**APPROVED**

**ADOPTED BOARD  
REPORT**

REVIEWED BY:

APPROVED & PRESENTED BY: **MAR 12 2024**


  
DEVORA NAVERA REED  
General Counsel

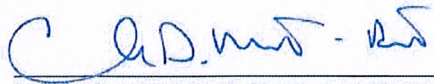
  
SUNG YON JEE  
Deputy Chief Business Officer  
Office of the Chief Business Officer

Approved as to form.

REVIEWED BY:

APPROVED & PRESENTED BY:

  
NOLBERTO DELGADILLO  
Deputy Chief Business Officer, Finance

  
CHRISTOPHER MOUNT-BENITES  
Chief Procurement Officer  
Procurement Services Division

Approved as to budget impact statement.



ATTACHMENT A

**APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY**

**A. PROFESSIONAL SERVICES CONTRACTS ALREADY AWARDED**

NEW CONTRACTS/AMENDMENTS/ASSIGNMENTS NOT EXCEEDING \$250,000

APPROVAL BOARD REPORT

**Item A**

**APPROVED**

MAR 12 2024

\$202,050

**REGION NORTH**

<u>CONTRACTOR</u>	<u>IDENTIFICATION NO.</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
<b>The Orchestra Place</b>	4400012430	Targeted Student Population Funds (100%)	\$45,000

Ratification of competed contract, selected through an Informal Request for Proposals (IRFP) process conducted by the Procurement Services Division, to provide a general music instructional program during school hours and an after-school orchestra music program at Monlux Elementary School.

The general music instructional program provides services to all TK – 5<sup>th</sup> grade students during the school day. The curriculum includes elements such as music theory, music history, performance, music appreciation, composition and more. The instrumental/orchestra music program is held after-school for interested 3<sup>rd</sup> – 5<sup>th</sup> grade students. The program provides standards-based music instruction on violin, flute, clarinet, trumpet beginning classes, with the goal of creating a school orchestra at the school site.

Four proposals were received for this solicitation and all were deemed qualified. The evaluation committee consisted of subject matter experts from Monlux ES and Region North offices. The proposals were scored based on the following evaluation criteria: 1) Qualifications and Experience of Firm; 2) Personnel Qualifications and Experience; 3) Course Content; 4) Price; and 5) Small Business Enterprise (SBE) participation. The selected contractor was the highest scored proposer, who also had the lowest priced proposal.

The Orchestra Place has provided services to LAUSD since 2019. The contractor has been establishing general music and orchestra programs for elementary schools consisting of TK - 5th grade for more than ten years. Also, the music instructors employed and provided by the contractor have a minimum of a master’s degree in music performance and/or music education and will each bring over twenty years of experience in teaching general music, group instrumental music classes, and private music instruction.

This contract action supports Pillar 1: Academic Excellence because it prioritizes the District’s goal to deliver well-rounded, inspiring educational and enrichment experiences to instill and maintain a love of learning. One of the ways of achieving this goal is by increasing the number of students participating in arts and music programs districtwide. Students will participate in hands-on music-making through singing, playing instruments, and ensemble performances.



ATTACHMENT A

**APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY**

**Contract Term:** 12/05/23 through 05/14/24

**Contract Value:** \$45,000

**Requester:**

Hermineh Markosyan, Principal  
Monlux Elementary School  
Region North

**Equity Impact:**

Not applicable.

**APPROVED**

**ADOPTED BOARD  
REPORT**

MAR 12 2024



ATTACHMENT A

**APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY**

**A. PROFESSIONAL SERVICES CONTRACTS ALREADY AWARDED**

**NEW CONTRACTS/AMENDMENTS/ASSIGNMENTS NOT EXCEEDING \$250,000**

**Item B**

**ADOPTED BOARD REPORT**

**APPROVED**

**REGION NORTH (CONT.)**

MAR 12 2024

<u>CONTRACTOR</u>	<u>IDENTIFICATION NO.</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
<b>Parker-Anderson Enrichment</b>	4400012350	Targeted Student Population Funds (100%)	\$39,000

Ratification of competed contract, selected through an Informal Request for Proposals (IRFP) conducted by the Procurement Services Division, to provide an after-school enrichment program that offers a wide range of enrichment classes for all students in K-5<sup>th</sup> grade that fulfill the school’s STEAM mission. Enrichment classes include STEAM, rocket science, coding, chess and cooking (based on student interest). The design of the courses focuses on reaching learners of all types through hands-on lessons, teacher-led but student-focused discussions. Students gain exposure and develop proficiency in the principles and processes of STEM, art, and design, while demonstrating how STEAM subjects are interdisciplinary and shouldn’t stand alone.

Seventeen proposals were received for this solicitation and all were deemed qualified. The evaluation committee consisted of subject matter experts from Monlux ES and Region North offices. The proposals were scored based on the following evaluation criteria: 1) Qualifications and Experience of Firm; 2) Personnel Qualifications and Experience; 3) Course Content; 4) Price; and 5) Small Business Enterprise (SBE) participation. The selected contractor was the highest scored proposer.

The Parker-Anderson Enrichment firm has provided services to LAUSD since 2016. The contractor has been a leader in establishing after-school enrichment programs since 1986, working in over 500 schools over the course of several decades in Los Angeles County, and beyond. The contractor is providing the school site with a dedicated team of instructors who are highly-trained and will deliver the curriculum in a fun and exciting way.

This contract action supports Pillar 1: Academic Excellence because it prioritizes the District’s goal to deliver well-rounded, inspiring educational and enrichment experiences to instill and maintain a love of learning. One of the ways of achieving this goal is by increasing opportunities for students in all grade levels to engage in extracurricular activities, including student interest clubs, volunteerism, and civic engagement. This enrichment program will eliminate opportunity gaps by offering each student an opportunity to enroll in a course based on personal interests.



ATTACHMENT A

**APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY**

**Contract Term:** 11/27/23 through 05/31/24

**Contract Value:** \$39,000

**Requester:**

Hermineh Markosyan, Principal  
Monlux Elementary School  
Region North

**Equity Impact:**

Not applicable.

**ADOPTED BOARD  
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**APPROVED**



ATTACHMENT A

**APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY**

**A. PROFESSIONAL SERVICES CONTRACTS ALREADY AWARDED**

**NEW CONTRACTS/AMENDMENTS/ASSIGNMENTS NOT EXCEEDING \$250,000**

**Item C**

**ADOPTED BOARD REPORT**

**APPROVED**

**REGION NORTH (CONT.) MAR 12 2024**

<u>CONTRACTOR</u>	<u>IDENTIFICATION NO.</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Design Hive, LLC (SBE)	4400012438	Targeted Student Population Funds (100%)	\$43,050

Ratification of competed contract, selected through an Informal Request for Proposals (IRFP) process that was conducted by the Procurement Services Division, to partner with a STEAM and Maker Education instruction group to establish a Maker Space lab in a designated room on campus that is fully equipped and functional at Erwin ES, and provide associated professional development, planning, and instruction. The contractor will organize and facilitate engaging STEAM hands-on experiments and projects to foster a love for STEAM subjects. The contractor provides students with opportunities to develop their skills using a variety of tools, technologies, and materials. The contractor will also provide a safe and welcoming environment for students to explore, engage, and collaborate in STEAM activities, as well as recover, analyze and improve after failures. All students in grades K-5 including students in special education, will visit the Maker Space lab once per week during the school day with their class.

Professional development is provided in-person or online to help all TK-2 teachers become familiar with STEAM curriculum and teaching strategies. The instructors will also collaborate with teachers to develop instruction that provides students with opportunities to solve real world problems.

Five proposals were received for this solicitation and all were deemed qualified. The evaluation committee consisted of subject matter experts from Erwin ES. The proposals were scored based on the following evaluation criteria: 1) Qualifications and Experience of Firm; 2) Personnel Qualifications and Experience; 3) Course Content; 4) Price; and 5) Small Business Enterprise (SBE) participation. The selected contractor was the highest scored proposer.

Design Hive has provided services to LAUSD since 2023. This firm was founded by two veteran teachers who have a combined 25+ years in PK-12 STEAM education and curriculum design for schools, both in the United States and abroad.

This contract action supports Pillar 1: Academic Excellence: Students will receive high-quality and rigorous education instruction outside of their general classroom. Lessons will include the core



## ATTACHMENT A

**APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY**

standards as well as Social Emotional Learning (SEL), International Society for Education (ISTE) standards, Next Generation Science Standards (NGSS), arts, and engineering practices. Students will have an opportunity to experience and receive a well-rounded education in STEAM. Students will collaborate and engage with their peers through problem solving, critical thinking, and designing activities. They will develop skills that will support their college and career readiness. Activities will be designed with all students in mind and to ensure that the needs of individuals will be met.

**APPROVED**

Pillar 2: Joy and Wellness: The program will design and install a new, welcoming, learning environment on campus. It will include new furniture that will promote flexible seating. The program ensures SEL concepts to be embedded in activities to teach the whole child and attend to their well-being. As students engage in the lessons and activities, they will develop strong social and emotional skills as they collaborate and learn to effectively communicate their thoughts, ideas, and listen to peers attentively.

**Contract Term:** 12/04/23 through 05/31/24

**ADOPTED BOARD  
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**Contract Value:** \$43,050

MAR 12 2024

**Requester:**

Marie Koupsi, Principal  
Erwin Elementary School  
Region North

**Equity Impact:**

Not applicable.



ATTACHMENT A

**APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY**

**A. PROFESSIONAL SERVICES CONTRACTS ALREADY AWARDED**

**NEW CONTRACTS/AMENDMENTS/ASSIGNMENTS NOT EXCEEDING \$250,000**

**Item D**

**REGION NORTH (CONT.)**

MAR 12 2024

**APPROVED**

<u>CONTRACTOR</u>	<u>IDENTIFICATION NO.</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Winfish Theatrical	4400012535	ELOP Funds (100%)	\$75,000

Ratification of competed contract, selected through an Informal Request for Proposals (IRFP) process conducted by the Procurement Services Division, to provide an after-school musical theatre program with a production of four shows at Portola Middle School. This musical theatre program, consisting of set design and acting, is available to all students, provides an academically challenging environment and eliminates opportunity gaps. Seventy-five students are currently participating in this program.

Six proposals were received for this solicitation and all were deemed qualified. The evaluation committee consisted of subject matter experts from Portola Middle School. The proposals were scored based on the following evaluation criteria: 1) Experience of firm providing theatrical programs and production musicals 2) Professional/Technical Qualifications; 3) Price; and 4) Small Business Enterprise (SBE) participation. The selected vendor was the highest scored proposer.

Winfish Theatrical has been doing business with the District since 2014.

This contract aligns with LAUSD’s Strategic Pillar 2: Joy and Wellness and Pillar 3: Engagement and Collaboration. It allows our students to become involved in an enriching experience that contributes to a well-rounded education that promotes a joy in learning.

**Contract Term:** 01/18/24 through 01/17/25

**Contract Value:** \$75,000

**Requester:**

Javier Tapia, Principal  
Gaspar de Portola Charter Middle School  
Region North

**Equity Impact:**

Not applicable.



ATTACHMENT A

**APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY**

**ADOPTED BOARD REPORT**

MAR 12 2024

**A. PROFESSIONAL SERVICES CONTRACTS ALREADY AWARDED**

**NEW CONTRACTS/AMENDMENTS/ASSIGNMENTS NOT EXCEEDING \$250,000**

**Item E**

**OFFICE OF DATA AND ACCOUNTABILITY**

**APPROVED**

**\$134,639**

<u>CONTRACTOR</u>	<u>IDENTIFICATION NO.</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Apperson, Inc.	4400012603	General Funds (100%)	\$134,639

Ratification of competed contract, selected through an Informal Request for Proposals (IRFP) process conducted by the Procurement Services Division, to provide Districtwide survey distribution services annually across up to 860 schools. The contractor is responsible for generating two unique scannable [School Experience Survey](#) forms (English and Spanish), printing related materials, and delivering them to schools by early February, which has been completed. Utilizing high-speed Optical Mark Reading (OMR) scanning technology, the contractor will provide scanned data and images upon project completion. LAUSD will supply survey content, translations, and data files, with a designated single point of contact for effective project communication. An additional program benefit includes the historical provision of paper copies for low-income families without online access, ensuring their voices are heard in the survey process.

Three proposals were received for this solicitation and two were deemed qualified. The evaluation committee consisted of three subject matter experts from the Office of Data and Accountability. Factors utilized to score the proposals included professional qualifications and experience, work plan, price and Small Business Enterprise (SBE) participation. The selected vendor met the minimum qualifications and technical evaluation phases of the selection process and was the highest scored and the lowest priced proposer.

Apperson, Inc. has been a trusted partner with the Los Angeles Unified School District for nearly 10 years, routinely going above and beyond expectations to ensure all of our needs are met and parents who are unable to access the online survey have the ability to participate in the District's annual School Experience Survey.

This contract aligns with the District's Strategic Plan Pillar 3, priorities 3A (strong relationships); 3B (accessible information); and 3D (honoring perspective).

**Contract Term:** 11/29/23 through 06/30/25, includes one (1) one-year renewal option

**Aggregate Nineteen-Month Contract Value: \$134,639**



ATTACHMENT A

**APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY**

**Requester:**

Kevon Tucker-Seeley, Director  
Office of Data and Accountability

**APPROVED**

**Equity Impact:**

Not applicable.

**ADOPTED BOARD  
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**MAR 12 2024**



ATTACHMENT A

APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY

B. PROFESSIONAL SERVICES MEMORANDUM OF UNDERSTANDING

NEW NO-COST MEMORANDA OF UNDERSTANDING / AMENDMENTS/  
ASSIGNMENTS

ADOPTED BOARD  
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MAR 12 2024

APPROVED

Item F

OFFICE OF THE CHIEF MEDICAL DIRECTOR

\$0

<u>CONTRACTOR / IDENTIFICATION NO.</u>	<u>DESCRIPTION</u>	<u>CONTRACT TERM</u>	<u>SITE</u>	<u>AMOUNT</u>
LA County Department of Public Health – Amendment No. 3/ <a href="#">4400012692</a>	Wellbeing Centers	11/17/19 – 06/30/24	Dr. Maya Angelou Community Senior High School	\$0
Los Angeles General Medical Center / <a href="#">4400012679</a>	Mobile Health Center	12/01/23 – 11/30/28	Wilson Senior High School	\$0
Planned Parenthood, Los Angeles – Amendment No. 4 /4400012693	Clinic Services	06/19/19 – 06/19/24	Esteban E. Torres Senior High School	\$0
St. John’s Community Health / <a href="#">4400012635</a>	Wellness Center	10/25/23 – 10/24/28	Manual Arts Senior High School	\$0
St. John’s Community Health / <a href="#">4400012690</a>	Wellness Center	12/01/23 – 11/30/28	Roosevelt Senior High School	\$0
Veritas Testing, Inc. / <a href="#">4400012691</a>	Mobile Health Center	12/01/23 – 11/30/28	Narbonne Senior High School	\$0



ATTACHMENT A

**APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY**

**B. PROFESSIONAL SERVICES MEMORANDUM OF UNDERSTANDING**

**NEW NO-COST MEMORANDA OF UNDERSTANDING / AMENDMENTS/ ASSIGNMENTS**

**Item G**

**ADOPTED BOARD REPORT**

MAR 12 2024

**APPROVED**

**STUDENT HEALTH AND HUMAN SERVICES**

**\$0**

<u>CONTRACTOR / IDENTIFICATION NO.</u>	<u>DESCRIPTION</u>	<u>CONTRACT TERM</u>	<u>LEAD SITE</u>	<u>AMOUNT</u>
<b>Athletes in the Making / <a href="#">4400012571</a></b>	Physical Education Enrichment Classes	09/07/23 – 09/07/28	Solano Avenue Elementary School	\$0
<b>Chicas Verdes / <a href="#">4400012572</a></b>	After School Garden Program	11/01/23 – 11/01/28	Manual Arts Senior High School	\$0
<b>Children’s Institute / <a href="#">4400012573 -1</a></b>	Health/Mental Health Services	05/25/23 – 05/25/28	Florence Griffith Joyner Elementary School	\$0
<b>Didi Hirsch Psychiatric Services / <a href="#">4400012574</a></b>	Health/Mental Health Services	09/05/23 – 09/5/28	Downtown Business Magnet	\$0
<b>Joe Torre Safe at Home Foundation / <a href="#">4400012575</a></b>	Health/Mental Health Services	09/01/23 – 09/01/28	John Adams Middle School	\$0
<b>Koreatown Youth &amp; Community Center / <a href="#">4400012576</a></b>	Health/Mental Health Services	10/23/23 – 10/23/28	RFK UCLA Community School	\$0
<b>National Alliance on Mental Illness Greater LA County / <a href="#">4400012577</a></b>	Mental Health Awareness/Suicide Prevention	11/27/23 – 11/27/28	Lincoln Senior High School	\$0



## ATTACHMENT A

**APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY****B. PROFESSIONAL SERVICES MEMORANDUM OF UNDERSTANDING****NEW NO-COST MEMORANDA OF UNDERSTANDING / AMENDMENTS/  
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APPROVED

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**STUDENT HEALTH AND HUMAN SERVICES (CONT.)**

<u>CONTRACTOR / IDENTIFICATION NO.</u>	<u>DESCRIPTION</u>	<u>CONTRACT TERM</u>	<u>LEAD SITE</u>	<u>AMOUNT</u>
<b>Neighborhood Youth Achievers / <a href="#">4400012578</a></b>	After School Enrichment Program	09/19/23 – 09/19/28	112 <sup>th</sup> Street Elementary School	\$0
<b>Pepperdine University – Foster Grandparent Program (FGP) / <a href="#">4400012579</a></b>	Foster Grandparent Program District Affiliation	09/07/23 – 09/07/28	Hooper Primary Center	\$0
<b>Rainbow Labs Mentoring, Inc., dba Rainbow Labs / <a href="#">4400012630</a></b>	Youth Mentoring Program	10/01/23 – 10/01/28	Hilda L. Solis Learning Academy	\$0
<b>Tarzana Treatment Centers, Inc. / <a href="#">4400012631</a></b>	Substance Use Disorder Prevention and Cessation	09/07/23 – 09/07/28	Ulysses S. Grant Senior High School	\$0
<b>The Emily Shane Foundation / <a href="#">4400012632</a></b>	Academic Tutoring and Mentoring Services	11/27/23 – 11/27/28	William Jefferson Clinton Middle School	\$0
<b>The Regents of CA-LA Office and CalFresh Healthy Living Program / <a href="#">4400012633</a></b>	Healthy Living Program	09/20/23 – 6/30/28	93 <sup>rd</sup> Street Elementary School	\$0
<b>WSP USA, Inc. / <a href="#">4400012634</a></b>	Career Mentoring Services	09/07/23 – 09/07/28	Young Oak Kim Academy	\$0



## ATTACHMENT A

**APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY****B. PROFESSIONAL SERVICES MEMORANDUM OF UNDERSTANDING**NEW NO-COST MEMORANDA OF UNDERSTANDING / AMENDMENTS/  
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**APPROVED****VARIOUS SCHOOLS/OFFICES****\$0**

<u>CONTRACTOR / IDENTIFICATION NO.</u>	<u>DESCRIPTION</u>	<u>CONTRACT TERM</u>	<u>SITE</u>	<u>AMOUNT</u>
<b>9 Dots Community Learning Center/ <a href="#">4400012110</a></b>	2023-24 Computer Science Program	09/01/23 – 06/17/24	96 <sup>th</sup> Street Elementary School	\$0
<b>9 Dots Community Learning Center/ <a href="#">4400012276</a></b>	2023-24 Computer Science Program	09/01/23 – 06/17/24	118 <sup>th</sup> Street Elementary School	\$0
<b>Access Books/ <a href="#">4400012152</a></b>	Library Books Donations and Library Set-up	09/26/23 – 09/24/24	Division of Instruction	\$0
<b>Alta Hospital/ <a href="#">4400011933</a></b>	Nurse Assistant and Home Health Aide Training	07/25/23 – 07/23/24	Division of Adult Career and Education	\$0
<b>Boyle Heights Arts Conservatory/ <a href="#">4400012300</a></b>	Student Intern Program	11/02/23 – 11/01/26	CTE/Linked Learning	\$0
<b>California State University, Northridge/ <a href="#">4400011953</a></b>	Dual Enrollment Math Course for High School Students	08/14/23 – 06/11/24	Region North	\$0
<b>Four Seasons Healthcare &amp; Wellness Center, LP/ <a href="#">4400011886</a></b>	Nurse Assistant and Home Health Aide Training	07/25/23 – 07/23/24	Division of Adult Career and Education	\$0
<b>Garden School Foundation, Inc./ <a href="#">4400011918</a></b>	Garden Education Program	08/18/23 – 06/30/24	Rockdale Elementary School	\$0



## ATTACHMENT A

**APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY****B. PROFESSIONAL SERVICES MEMORANDUM OF UNDERSTANDING**NEW NO-COST MEMORANDUM OF UNDERSTANDING / AMENDMENTS/  
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APPROVED

**VARIOUS SCHOOLS/OFFICES (CONT.)**

<u>CONTRACTOR / IDENTIFICATION NO.</u>	<u>DESCRIPTION</u>	<u>CONTRACT TERM</u>	<u>SITE</u>	<u>AMOUNT</u>
<b>Garden Crest Convalescent/</b> <a href="#">4400011888</a>	Nurse Assistant and Home Health Aide Training	07/25/23 – 07/23/24	Division of Adult Career and Education	\$0
<b>Girls with Impact/</b> <a href="#">4400012314</a>	Entrepreneurship Education Program	11/08/23 – 11/06/24	Division of Instruction	\$0
<b>Illumination Entertainment/</b> <a href="#">4400011745</a>	Honors Animation Curriculum For High Schools	07/01/23 – 06/30/24	Region South	\$0
<b>Inclusion Matters by Shane's Inspiration/</b> <a href="#">4400012308</a>	Inclusive Schools Week Initiative	11/09/23 – 11/08/28	Division of Special Education	\$0
<b>Los Angeles Community College District (LACCD)/</b> <a href="#">4400012203</a>	LACCD Permit to LAUSD for Classroom Space	07/01/23 – 06/30/28	Division of Special Education	\$0
<b>New Vision/</b> <a href="#">4400011887</a>	Dental Assistant Clinical Training	07/25/23 – 07/23/24	Division of Adult Career and Education	\$0
<b>Nickelodeon/</b> <a href="#">4400011983</a>	Student Intern Program	09/08/23 – 09/06/24	CTE/Linked Learning	\$0
<b>Partnership for Los Angeles School/</b> <a href="#">4400012415</a>	Teacher Residency Program	11/29/23 – 11/27/24	Human Resources	\$0



## ATTACHMENT A

**APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY****B. PROFESSIONAL SERVICES MEMORANDUM OF UNDERSTANDING**

NEW NO-COST MEMORANDA OF UNDERSTANDING / AMENDMENTS/  
ASSIGNMENTS

MEMORANDUM OF UNDERSTANDING  
REPORT

MAR 12 2024

APPROVED

**VARIOUS SCHOOLS/OFFICES (CONT.)**

<u>CONTRACTOR / IDENTIFICATION NO.</u>	<u>DESCRIPTION</u>	<u>CONTRACT TERM</u>	<u>SITE</u>	<u>AMOUNT</u>
<b>Stacy Medical Center/ <u>4400011930</u></b>	Medical Assistant Clinical Training	07/25/23 – 07/23/24	Division of Adult Career and Education	\$0
<b>Student Stress &amp; Anger Management Program/<u>4400012427</u></b>	Student Stress Management Program	11/28/23 – 11/26/24	Beyond the Bell	\$0
<b>The McCourt Foundation/ <u>4400012105</u></b>	8-Week Progressive Marathon Program for Elementary Students	01/16/24 – 03/10/24	Beyond the Bell	\$0
<b>TheatreWorkers Project/ <u>4400011929</u></b>	Theater Arts Program	08/21/23 – 06/30/24	McAlister Senior High	\$0
<b>U.S. Bank/ <u>4400011952</u></b>	Student-Run Bank	08/14/23 – 08/13/28	Office of Linked Learning	\$0
<b>U.S. Bank/ <u>4400012232</u></b>	Student-Run Bank	08/14/23 – 08/13/28	Office of Linked Learning	\$0
<b>Valley Presbyterian/ <u>4400011931</u></b>	Nurse Assistant and Home Health Aide Training	07/25/23 – 07/23/24	Division of Adult Career and Education	\$0
<b>Violence Intervention Program/ <u>4400012453</u></b>	Student Intern Program	12/01/23 – 11/30/26	CTE/Linked Learning	\$0



ATTACHMENT A

**APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY**

**B. PROFESSIONAL SERVICE CONTRACTS ALREADY AWARDED**

**NEW CONTRACTS – BLACK STUDENT ACHIEVEMENT PLAN (BSAP) SERVICES**

**Item I**

ADOPTED BOARD  
RESOLUTION  
MAR 12 2024
APPROVED

**EDUCATIONAL TRANSFORMATION OFFICE** **\$60,000,000**

<u>CONTRACTOR</u>	<u>IDENTIFICATION NO.</u>	<u>SOURCE OF FUNDS</u>	<u>NOT-TO- EXCEED AMOUNT</u>
<b>Various Vendors*</b>	4400011270 Through 4400011290 <a href="#">(RFP 200002799)</a>	General Funds (100%)	\$60,000,000

\*Social Justice Learning Institute; Dynasty’s United Youth Association; New Hope Academy; reDiscover Center; Boys and Girls Club – Carson; Educate CA; A Yancy Life; Youth Guidance; Study Smart Tutors Inc.; College Bound 4 Kids (**SBE**); Equation 2 Success; Achieve Initiative Foundation; STEM to the Future; Inspiration 52; SistaFriends Women’s Counseling; Boys 2 Gentlemen (**SBE**); Brothers Against Banging Youth (BABY); Community Base Public Safety Collective; Community Build Inc.; LA Education Partnerships (LAEP); EduCare Foundation

Ratification of formally competed bench of twenty-one (21) professional services contracts to support the implementation of specific components of the Black Student Achievement Plan (BSAP) for students and parents. Services will be provided in the following areas: safe passage programs, peacebuilding programs, community partnerships, and community development ([List of 21 contracts with overview of services and expertise](#)). On April 18, 2023 the Board authorized staff to negotiate and execute these contracts ([Board Report No. 187-22/23](#)).

The authority to increase or decrease the amounts of these contracts will be limited to the aggregate amount of \$60,000,000. A total of 102 proposals were submitted. The 21 contractors scored the highest on the weighted evaluation criteria (qualification and experience, personnel qualification and experience, program implementation plan, service fees, small-business status, and work-based learning planning).

Successful implementation of the BSAP necessitates the use of professional services to help address the academic and social-emotional needs of Black students and the disparities in student discipline. Approval of the bench contracts will enable schools to procure specialized services for safe passage programs, peacebuilding, community development, and community partnerships.

Experts in safe passage, peacebuilding, community partnerships, and community development will provide specialized services. Moreover, within each of these areas, specific support services will be provided, including, but not limited to, parent education, foster youth education, restorative justice practices and strategies, college planning and participation, small group mentoring, job training, student mentoring and academic support not limited to California State Standards, and students' leadership



ATTACHMENT A

**APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY**

development. The bench contracts will provide services benefitting up to approximately 34,500 kindergarten through twelfth-grade students and parents attending the 205 BSAP schools, with focus on the Group 1 & 2 schools.

**APPROVED**

The District’s Strategic Plan (Pillar 2-2A) speaks to the need for schools to ensure students have access to “safe passage” to and from school through coordination with local civic and safety organizations. Additionally, the Plan (Pillar 1-1A) calls for the need for students to have access to high-quality, inclusive instruction that is culturally responsive.

The community partnerships services to be provided will support the implementation of the Strategic Plan, specifically in eliminating opportunity gaps (Pillar 1-1C) and leading for impact (Pillar 3-3C). The safe passage, peacebuilding, and community development services will provide safe and healthy environments that promote joy and wellness, thus aligning with Pillar 2 of the Strategic Plan. In addition, the contractors will provide essential services to schools with a high enrollment of Black students, addressing student safety, building solid social-emotional skills, and increasing opportunities for parental involvement in the school community.

**ADOPTED BOARD REPORT**

MAR 12 2024

**Contract Term:** 05/01/23 through 4/30/26

Community Partnerships Services: \$30,000,000

Safe Passage, Peacebuilding, and Community Development Services: \$30,000,000

**Aggregate Not-to-Exceed Three-Year Value For Twenty-One (21) Contracts: \$60,000,000**

**Requester:**

Robert Whitman, Educational Transformation Officer  
Educational Transformation Office

**Equity Impact:**

Component	Score	Score Rationale
Recognition	4	Addresses the longstanding disparities in educational outcomes between Black students and their non-Black peers.
Resource Prioritization	4	Addresses the need for community partnership/safe passage, peace building and community development programs that are sustainable, on-going and embedded with proven resources that prioritize the needs of Black students and their families.
Results	3	Likely to increase opportunities available to Black students to experience and receive resources that are of cultural value in the areas of academics, social-emotional learning and relationship building which may result in decreasing the opportunity and achievement gaps.
<b>TOTAL</b>	<b>11</b>	



## ATTACHMENT A

**APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY****B. PROFESSIONAL SERVICES CONTRACTS ALREADY AWARDED****NEW CONTRACTS/PURCHASE ORDERS - BLACK STUDENT ACHIEVEMENT PLAN (BSAP) SERVICES**ADOPTED BOARD  
REPORT

MAR 12 2024

APPROVED

Item J

**OFFICE OF CHIEF SCHOOL OPERATIONS****\$6,119,007**

<u>CONTRACTOR/ IDENTIFICATION NO.</u>	<u>DESCRIPTION</u>	<u>PURCHASE ORDER/ CONTRACT DATE</u>	<u>SCHOOL</u>	<u>AMOUNT</u>
<b>5M Legacy /4500850772</b>	Community Partnerships	09/27/23	42 <sup>nd</sup> Street Elementary School	\$54,500
<b>Academic Mapping/ 4500859487</b>	Community Partnerships	10/12/23	Compton Elementary School	\$34,800
<b>Achievement Initiative Foundation/ 4400012320</b>	Safe Passage	10/27/23	Drew Middle School	\$85,320
<b>Boys &amp; Girls Club of Carson/ 4500870668</b>	Community Partnerships	12/18/23	Denker Elementary School	\$42,930
<b>Boys 2 Gentlemen, LLC/ 4500871990</b>	Peace Building	12/26/23	96 <sup>th</sup> Street Elementary School	\$31,200
<b>Boys 2 Gentlemen, LLC/ 4500857101</b>	Safe Passage	10/20/23	59 <sup>th</sup> Street Elementary School	\$74,000
<b>Boys 2 Gentlemen, LLC/ 4400012313</b>	Safe Passage, Community Development, Peace Building	11/09/23	South Park Elementary School	\$246,779



## ATTACHMENT A

**APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY**

<u>CONTRACTOR/ IDENTIFICATION NO.</u>	<u>DESCRIPTION</u> <b>ADOPTED BOARD REPORT</b>  MAR 12 2024	<u>PURCHASE ORDER/ CONTRACT DATE</u>	<u>SCHOOL</u>	<u>AMOUNT</u>
<b>Boys 2 Gentlemen, LLC/ 4500863319</b>	Safe Passage	12/06/23	92 <sup>nd</sup> Street Elementary School	\$83,333
<b>Boys 2 Gentlemen, LLC/ 4400012336</b>	Safe Passage, Peace Building, Community Development	11/27/23	Los Angeles Academy Middle School	\$246,779
<b>Boys 2 Gentlemen, LLC/ 4400012452</b>	Safe Passage, Peace Building	12/04/23	Lovia P Flournoy Elementary School	\$164,446
<b>Boys 2 Gentlemen, LLC/ 4500875690</b>	Safe Passage	01/18/24	Venice Senior High School	\$83,333
<b>Boys 2 Gentlemen, LLC/ 4500875934</b>	Peace Building	01/23/24	95 <sup>th</sup> Street Elementary School	\$67,828
<b>Boys 2 Gentlemen, LLC/ 4500876189</b>	Peace Building	01/22/24	96 <sup>th</sup> Street Elementary School	\$72,000
<b>Bridge Builders Foundation/ 4500864652</b>	Community Partnerships	11/20/23	Los Angeles Senior High School	\$50,000
<b>Bridge Builders Foundation/ 4500864712</b>	Community Partnerships	11/20/23	Dorsey Senior High School	\$50,000
<b>Bridge Builders Foundation/ 4500864715</b>	Community Partnerships	11/20/23	Washington Prep Senior High School	\$50,000
<b>Bridge Builders Foundation/ 4500864649</b>	Community Development	11/20/23	Foshay Learning Center	\$61,000

APPROVED



## ATTACHMENT A

**APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY**

<u>CONTRACTOR/ IDENTIFICATION NO.</u>	<u>DESCRIPTION</u>	<u>PURCHASE ORDER/ CONTRACT DATE</u>	<u>SCHOOL</u>	<u>AMOUNT</u>
	<b>ADOPTED BOARD REPORT</b> <b>MAR 12 2024</b>		<b>APPROVED</b>	
<b>Bridge Builders Foundation/ 4500864653</b>	Community Development	11/20/23	Bradley Global Awareness Magnet	\$100,000
<b>Brothers Against Banging Youth/ 4400012196</b>	Safe Passage	10/09/23	Hamilton Senior High School	\$121,800
<b>CF Fitness, Inc./ 4500851558</b>	Peace Building	04/30/23	59 <sup>th</sup> Street Elementary School	\$78,600
<b>CF Fitness, Inc. / 4500854678</b>	Peace Building	10/11/23	Raymond Ave Elementary School	\$70,740
<b>CF Fitness, Inc./ 4500857127</b>	Peace Building	10/20/23	74 <sup>th</sup> Street Elementary School	\$62,279
<b>CF Fitness, Inc./ 4500857150</b>	Peace Building	10/20/23	Cowan Elementary School	\$62,279
<b>CF Fitness, Inc./ 4500859791</b>	Safe Passage, Peace Building	10/31/23	Cimarron Elementary School	\$62,279
<b>CF Fitness, Inc./ 4500873319</b>	Safe Passage, Peace Building	01/08/24	Normandie Elementary School	\$55,834
<b>CF Fitness, Inc./ 4500848042</b>	Safe Passage	08/16/23	Crescent Heights Boulevard Elementary Lang Arts/Social Justice Magnet	\$78,600



## ATTACHMENT A

**APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY**

<u>CONTRACTOR/ IDENTIFICATION NO.</u>	<u>DESCRIPTION</u>	<u>PURCHASE ORDER/ CONTRACT DATE</u>	<u>SCHOOL</u>	<u>AMOUNT</u>
	<b>ADOPTED BOARD REPORT</b> MAR 12 2024		<b>APPROVED</b>	
<b>CF Fitness, Inc./ 4400012061</b>	Peace Building, Safe Passage	10/18/23	West Athens Elementary School	120,053
<b>CF Fitness, Inc./ 4500856065</b>	Safe Passage	10/17/23	South Park Elementary School	\$77,486
<b>CF Fitness, Inc./ 4500863692</b>	Peace Building	11/16/23	Manchester Elementary	\$51,542
<b>CF Fitness, Inc./ 4500863870</b>	Safe Passage, Peace Building	11/16/23	Young Empowered Scholars Academy	\$65,049
<b>CF Fitness, Inc./ 4500871246</b>	Safe Passage, Peace Building	12/20/23	Open Charter Magnet	\$70,801
<b>Chapter Two, Inc./ 4400012070</b>	Safe Passage	09/15/23	Fremont Senior High School	\$82,820
<b>Chapter Two, Inc./ 4500854341</b>	Safe Passage	10/10/23	Mervyn M Dymally Senior High School	\$70,350
<b>Chapter Two, Inc./ 4500866789</b>	Safe Passage	12/01/23	Dr. Maya Angelou Community Senior High School	\$60,615
<b>Damen Fletcher, dba Train of Thought/ 450084944</b>	Peace Building	09/20/23	Knox Elementary School	\$79,999



## ATTACHMENT A

**APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY**

<u>CONTRACTOR/ IDENTIFICATION NO.</u>	<u>DESCRIPTION</u>	<u>PURCHASE ORDER/ CONTRACT DATE</u>	<u>SCHOOL</u>	<u>AMOUNT</u>
	<b>ADOPTED BOARD REPORT</b> MAR 12 2024		<b>APPROVED</b>	
<b>Damen Fletcher, dba Train of Thought/ 4500849329</b>	Peace Building	09/22/23	95 <sup>th</sup> Street Elementary School	\$79,999
<b>Damen Fletcher, dba Train of Thought/ 4500849457</b>	Peace Building	09/22/23	King Middle School Film/Media Mag	\$78,475
<b>Damen Fletcher, dba Train of Thought/ 4500859884</b>	Peace Building	10/31/23	Bethune Middle School	\$78,000
<b>Damen Fletcher, dba Train of Thought/ 4500863225</b>	Peace Building	11/14/23	59 <sup>th</sup> Street Elementary School	\$79,999
<b>Damen Fletcher, dba Train of Thought/ 4400012357</b>	Peace Building	11/15/23	Bradley Global Awareness Magnet	\$77,500
<b>Damen Fletcher, dba Train of Thought/ 4400012408</b>	Peace Building	11/17/23	Venice Senior High School	\$79,999
<b>Damen Fletcher, dba Train of Thought/ 4500865230</b>	Peace Building	11/22/23	Los Angeles Academy Middle School	\$78,475
<b>Damen Fletcher, dba Train of Thought/ 4500871819</b>	Peace Building	12/22/23	Crescent Heights Boulevard Elementary Lang Arts/Social Justice Magnet	\$79,999
<b>Damen Fletcher, dba Train of Thought/ 4500876999</b>	Peace Building	01/24/24	Middle College Senior High School	\$79,440



## ATTACHMENT A

**APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY**

<u>CONTRACTOR/ IDENTIFICATION NO.</u>	<u>DESCRIPTION</u> <b>ADOPTED BOARD REPORT</b>  MAR 12 2024	<u>PURCHASE ORDER/ CONTRACT DATE</u>	<u>SCHOOL</u> <b>APPROVED</b>	<u>AMOUNT</u>
<b>Do Good Daniels, Inc./ 4400012202</b>	Safe Passage, Peace Building & Community Development	11/01/23	Dana Middle School	\$209,025
<b>Do Good Daniels, Inc./4400012195</b>	Safe Passage	11/01/23	Carson Senior High School	\$143,948
<b>Monique Marshall Strategy &amp; Consult/ 4500867836</b>	Community Partnerships	12/06/23	Kester Ave Elementary School	\$46,800
<b>Playworks Education Energized/ 4500842776</b>	Peace Building	08/28/23	Griffith Joyner Elementary School	\$30,500
<b>Playworks Education Energized/ 4500848044</b>	Peace Building	09/18/23	95 <sup>th</sup> Street Elementary School	\$57,000
<b>Playworks Education Energized/ 4500848049</b>	Peace Building	09/18/23	Manhattan Place Elementary School	\$57,000
<b>Playworks Education Energized/ 4500873208</b>	Peace Building	01/09/24	93 <sup>rd</sup> Street Elementary School	\$37,600
<b>Preparing an Educational Atmosphere/ 4400012072</b>	Safe Passage	09/19/23	Barrett Elementary School	\$83,030
<b>Preparing an Educational Atmosphere/ 4500848659</b>	Safe Passage	09/20/23	Knox Elementary School	\$83,030



## ATTACHMENT A

**APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY**

<u>CONTRACTOR/ IDENTIFICATION NO.</u>	<u>DESCRIPTION</u>	<u>PURCHASE ORDER/ CONTRACT DATE</u>	<u>SCHOOL</u>	<u>AMOUNT</u>
	<b>ADOPTED BOARD REPORT</b> <b>MAR 12 2024</b>		<b>APPROVED</b>	
<b>Preparing an Educational Atmosphere / 4400012154</b>	Safe Passage	09/28/23	Bethune Middle School	\$83,030
<b>Preparing an Educational Atmosphere / 4500853862</b>	Peace Building	10/11/23	Bradley Global Awareness Magnet	\$38,900
<b>Preparing an Educational Atmosphere/ 4500866070</b>	Safe Passage, Peace Building, Community Development	11/29/23	Annalee Elementary School	\$77,030
<b>Preparing an Educational Atmosphere/ 4400012451</b>	Peace Building	01/23/24	Gardena Senior High School	\$113,000
<b>Rediscover Center/ 4400011273</b>	Community Partnerships	01/29/24	135 <sup>th</sup> Street Elementary School	\$28,665
<b>Strong Shoulders Agency/ 4400011955</b>	Safe Passage	10/11/23	Dorsey Senior High School	\$82,820
<b>Strong Shoulders Agency/ 4400011957</b>	Safe Passage	09/07/23	Foshay Learning Center	\$82,820
<b>Strong Shoulders Agency/ 4400011945</b>	Safe Passage	10/02/23	42 <sup>nd</sup> Street Elementary School	\$82,820
<b>Strong Shoulders Agency/ 4500851633</b>	Safe Passage, Peace Building	09/29/23	Jefferson Senior High School	\$87,400



## ATTACHMENT A

**APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY**

<u>CONTRACTOR/ IDENTIFICATION NO.</u>	<u>DESCRIPTION</u>	<u>PURCHASE ORDER/ CONTRACT DATE</u>	<u>SCHOOL</u>	<u>AMOUNT</u>
	<b>ADOPTED BOARD REPORT</b> <b>MAR 12 2024</b>		<b>APPROVED</b>	
<b>Strong Shoulders Agency/ 4400012103</b>	Safe Passage	09/29/23	Manual Arts Senior High School	\$82,820
<b>Strong Shoulders Agency/ 4400012221</b>	Safe Passage	09/29/23	Manual Arts Senior High School	\$82,820
<b>Strong Shoulders Agency/ 4500854458</b>	Safe Passage	10/11/23	Hawkins Senior High School C/DAGS	\$82,820
<b>Strong Shoulders Agency/ 4500860518</b>	Safe Passage	11/02/23	Purche Elementary School	\$69,017
<b>Strong Shoulders Agency/ 4500860817</b>	Safe Passage	11/03/23	Figuroa Elementary School	\$82,820
<b>Strong Shoulders Agency/ 4500864717</b>	Safe Passage	11/20/23	Fairfax Senior High School	\$82,820
<b>Strong Shoulders Agency/ 4500877985</b>	Safe Passage	01/29/24	Muir Middle School	\$46,140
<b>Strong Shoulders Agency/ 45878060</b>	Safe Passage	01/29/24	Obama Global Prep Academy	\$46,140
<b>The City Lights Gateway Foundation/ 4400012275</b>	Safe Passage	10/31/23	Narbonne Senior High School	\$159,436
<b>The City Lights Gateway Foundation/ 4400012304</b>	Safe Passage	11/03/23	Manual Arts Senior High School	\$135,347



## ATTACHMENT A

**APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY**

<u>CONTRACTOR/ IDENTIFICATION NO.</u>	<u>DESCRIPTION</u> <b>ADOPTED BOARD REPORT</b>  MAR 12 2024	<u>PURCHASE ORDER/ CONTRACT DATE</u>	<u>SCHOOL</u>	<u>AMOUNT</u>
<b>Tianoel, LLC/ 4500873936</b>	Community Partnerships	01/10/24	Bethune Middle School	\$32,700
<b>True Health 4Ever, LLC/ 4500829394</b>	Community Development	10/20/23	Dymally Senior High School	\$31,999
<b>True Health 4Ever, LLC/ 4500852193</b>	Community Development	10/27/23	Knox Elementary School	\$32,000
<b>True Health 4Ever, LLC/ 4500862707</b>	Community Development	11/14/23	Dorsey Senior High School	\$32,000
<b>True Health 4Ever, LLC/ 4500864025</b>	Community Development	11/17/23	Foshay Learning Center	\$32,000
<b>Vermont Slauson – LDC/ 4500874175</b>	Community Partnerships	01/11/24	Educational Transformation Office	\$82,450

**APPROVED**



ATTACHMENT A

**APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY**

**C. PROFESSIONAL SERVICES CONTRACTS ALREADY AWARDED**

**Item K**

**ADOPTED BOARD REPORT**

MAR 12 2024

**APPROVED**

**PROCUREMENT SERVICES DIVISION \$28,240,500**

<u>CONTRACTOR</u>	<u>IDENTIFICATION NO.</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Toshiba Business Systems	4400012089 (RFP 2000002810)	Various per requesting school or office (100%)	\$28,240,500

Ratification of formally competed contract to provide Cost Per Image (CPI) printing services to all District schools and offices, via the Unified Print program. On October 23, 2023, the Board authorized staff to negotiate and execute this contract ([Board Report No. 053-23/24](#)).

The Unified Print program encompasses approximately 3,500 copier Multi-Function Devices (“MFD”) and 3,800 networked printers of various brands, plus 1,575 digital duplicators of various brands. School and office printed copy usage is paid via the District’s Procurement Card program. Since inception in 2011, the average monthly Unified Print expenditures had been approximately \$637,000. However, as of September 2023, due to the post COVID reduction in printing, usage has decreased and the projected monthly expenditures are \$470,675.

The District’s Unified Print program will continue to offer cost per image (“CPI”) services, as the most reasonable cost alternative to individual schools or offices contracting separately to lease or purchase copiers and printers. Before Unified Print, established in 2011, the District’s schools and offices spent approximately \$25 Million per year, due to the high excess copy penalties and toner costs that were required in individual schools’ copier lease and service agreements. Rather than separately purchasing or leasing copier equipment, CPI plans provide a cost per image inclusive of black & white and color copies, toner, and service. The District separately pays for paper.

Three proposals were received, of which two were deemed qualified. Four other manufacturers had declined to propose, based on terms and conditions and perceived risk using the Cost Per Image model. Proposals were evaluated based on the following factors: Technical Requirements, Support and Service, Corporate Experience, Implementation Plan, Small Business Enterprise (SBE) Participation, Work Based Learning Partnership (WBLP) Plan, Value added features, Total Cost, and a Demonstration/Interview. The Source Selection Committee, comprised of three representatives from Information Technology Systems (ITS), a school Principal, and the District’s Unified Print administrator presented its recommendation to award to Toshiba Business Systems.



## ATTACHMENT A

**APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY**ADOPTED BOARD  
REPORT

MAR 12 2024

APPROVED

Toshiba Business Systems is the single incumbent Unified Print contractor for approximately 3,500 copier Multi-Function Devices and 3,800 networked printers. Toshiba will provide an increased dedicated staff of 30 full-time service technicians. In 2015, the District's Office of the Inspector General conducted an incurred cost audit #CA16-1035, of Toshiba under the Unified Print program, concluding:

- "Toshiba billed quantities and unit costs complied with the contract terms in all material respects."
- "Toshiba provided the optimized print services according to the contract provisions."

Subcontractor "Complete Business Systems" (CBS) is a current incumbent SBE subcontractor of the Unified Print program for provision and service of a fleet of 1,575 Duplo brand of digital duplicators and will remain as such under this contract. CBS will remain in that role under this contract, and is expected to meet 5% of Toshiba's SBE participation

Subcontractor "Image IV Systems" is also a current incumbent SBE subcontractor of Unified Print, and is expected to meet 20% of Toshiba's SBE participation.

Toshiba will implement a Districtwide used toner pickup program, which they have stated is already in place at 56 District sites.

The procurement is aligned with the District's Strategic Plan Pillars #4, Operational Effectiveness.

**Contract Term:** 11/01/23 through 10/31/28, plus a single five-year renewal option subject to prior Board approval

**Contract Value:** \$28,240,500

**Requester:**

Christopher Mount-Benites  
Chief Procurement Officer  
Procurement Services Division

**Equity Impact:**

Not applicable.



## ATTACHMENT A

**APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY**ADOPTED BOARD  
REPORT

APPROVED

**Item L – January 2024**

MAR 12 2024

**E. PROFESSIONAL SERVICE NOT EXCEEDING \$250,000**

January 2024 = \$6,126,641

YTD = \$31,662,683

The contract actions represented below are those actions put in place within each sponsoring school's or division's approved budget. These delegated procurement methods represent streamline ordering tools that assist schools and offices in meeting immediate mission-essential needs for professional services.

	<u>January Qty of POs</u>	<u>YTD Qty of POs</u>	<u>January Total</u>	<u>YTD Total</u>
Purchase Orders – <i>January 2024</i>	496	2,596	\$6,126,641 (Median – \$7,770)	\$31,662,683

**F. GOODS AND GENERAL SERVICES NOT EXCEEDING \$250,000**

January 2024 = \$30,007,051

YTD = \$215,473,897

The contract actions represented below are those actions put in place within each sponsoring school's or division's budget. These delegated procurement methods represent streamline ordering tools that assist schools and offices in meeting immediate mission-essential needs for goods or general services.

	<u>January Qty of POs/ Transactions</u>	<u>YTD Qty of POs/ Transactions</u>	<u>January Total</u>	<u>YTD Total</u>
Purchase Orders – <i>January 2024</i>	3,809	27,617	\$10,755,272 (Median - \$788)	\$87,624,254
DISTRICT CARD TRANSACTIONS (i.e., P-Card, Fuel Card, Toshiba Card, etc.) – <i>January 2024</i>	15,540	83,320	\$6,367,807 (Median - \$112)	\$32,548,225
Rental Facilities – <i>January 2024</i>	1	11	\$40,975	\$317,411
Travel/Conference Attendance <i>January 2024</i>	195	2,010	\$204,635 (Median - \$714)	\$2,703,455
GENERAL STORES DISTRIBUTION CENTER <i>January 2024</i>	141	1,171	\$3,727,744 (Median - \$5,475)	\$27,713,792



ATTACHMENT A

**APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY**

	<u>January Qty of POs/ Transactions</u>	<u>YTD Qty of POs/ Transactions</u>	<u>January Total</u>	<u>YTD Total</u>
BOOK/INSTRUCTIONAL MATERIAL PURCHASE ORDERS (BPO) <i>January 2024</i>	346	3,103	<b>\$8,910,618</b> <i>(Median \$9,691)</i>	\$64,566,760
<b>GRAND TOTAL – January 2024</b>				<b>\$36,133,692</b>

**ADOPTED BOARD  
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MAR 12 2024

**APPROVED**







ATTACHMENT B  
REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER  
DELEGATED AUTHORITY

**Requester:**

Dawn Watkins, Chief Risk Officer  
Division of Risk Management and Insurance Services

**APPROVED**

**Equity Impact:**

N/A

**ADOPTED BOARD  
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**ATTACHMENT B**  
**REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER**  
**DELEGATED AUTHORITY**

**A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS**

**NEW CONTRACTS/ AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY EXCEEDING \$250,000**

**Item N**

**ADOPTED BOARD REPORT**

MAR 12 2024

**APPROVED**

**INFORMATION TECHNOLOGY SERVICES**

**\$74,479,895**

<u>CONTRACTOR</u>	<u>IDENTIFICATION NO.</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Cellco Partnership, dba Verizon Wireless	4400012608 (RFP 2000003304)	Various per requesting school or office (100%)	\$71,500,000

Authorization to negotiate and execute formally competed capacity contract procured through a Request for Proposals (RFP) process to provide mobile voice and broadband services, and related equipment to support instructional and operational needs.

Mobile voice and broadband services will allow District staff to conduct ongoing business and coordinate in emergencies, disasters, and crises. It is anticipated that approximately \$15 million of the contract capacity will be utilized over five years to support employees' mobile access.

Additionally, if funding is available, this contract will support students' and teachers' continued access to broadband services to connect to the internet outside of the classroom environment to continue their learning experiences. These services are currently funded through the Emergency Connectivity Fund (ECF) program, which sunsets on June 30. The District is actively engaged in advocating at the federal level for increased connectivity funding to provide students and teachers access to devices and internet services for off-campus use. The District will maximize funding under the E-Rate program for eligible equipment and services such as school bus Wi-Fi. The cost to provide Wi-Fi services on the District's 1,300 school buses over the five-year period of this contract is estimated at approximately \$2.4 million.

Three proposals were received and all three were deemed qualified. The source selection committee was composed of subject matter experts from Information Technology Services. Proposals were evaluated on experience and qualifications, technical and service requirements, Small Business Enterprise (SBE) participation, Work-Based Learning Plan (WBLP) and price. The selected vendor was the highest rated proposer.

Verizon Wireless has been providing services to the District since 2012.

The proposed action supports the District's Strategic Plan Pillar No. 1 – Academic Excellence and Pillar No. 3 – Engagement and Collaboration. The services will allow students and teachers to access online tools, content, and related materials to supplement their instructional needs.



**ATTACHMENT B**  
**REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER**  
**DELEGATED AUTHORITY**

**Contract Term:** 03/13/24 through 03/12/29

**Contract Value:** \$71,500,000

**Requester:**

Soheil Katal, Chief Information Officer  
 Information Technology Services

**ADOPTED BOARD  
 REPORT**

**APPROVED**

MAR 12 2024

**Equity Impact:**

Component	Score	Score Rationale
<b>Recognition</b>	3	The proposed action supports the District’s efforts to provide E-Rate mobile broadband services to students, which affirmatively recognizes historical inequities. The E-Rate mobile broadband services allocate discount eligibility based on the District students who qualify for the National School Lunch Program (NSLP), the urban/rural status of the District, and whether the student is able to participate in remote learning without District-provided wireless connectivity.
<b>Resource Prioritization</b>	3	The proposed action prioritizes mobile broadband services based on specific student needs. Students that lack the resources to participate in remote learning will be given priority to receive mobile broadband services.
<b>Results</b>	3	The proposed action is likely to result in closed opportunity gaps and/or closing achievement gaps. Students will be provided with mobile broadband in order to participate in remote learning and have access to online tools, content and related materials to supplement their instructional needs outside of the classroom.
<b>TOTAL</b>	<b>9</b>	



**ATTACHMENT B**  
**REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER**  
**DELEGATED AUTHORITY**

**A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS**

**NEW CONTRACTS/ AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY EXCEEDING \$250,000**

**ADOPTED BOARD REPORT**

**Item O**

MAR 12 2024

**APPROVED**

**INFORMATION TECHNOLOGY SERVICES (CONT.)**

<u>CONTRACTOR</u>	<u>IDENTIFICATION NO.</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Inspira Enterprise, Inc.	4400012596 (RFP 2000003044)	Cybersecurity Funds consisting of 70% General Fund and 30% Certificates of Participation/ Special Reserve Fund (100%)	\$2,979,895

Approval of formally competed contract procured through a Request for Proposals (RFP) process to provide technical project management services in support of the District’s Cybersecurity program. Cybersecurity technical program management services are needed to effectively coordinate and expedite efforts to improve the District’s cybersecurity maturity.

The District’s Information Technology Services (ITS) has identified various cybersecurity projects that aim to implement measures to protect information systems, technology infrastructure, applications, and data from security vulnerabilities. Inspira will provide highly specialized and technical subject-matter experts in the field of cybersecurity to help ensure these projects are implemented successfully. The proposed Cybersecurity program management services will help ITS monitor, track, and report progress on each of these individual projects, systems enhancements, tooling, policy developments, and training.

Seven proposals were received and four were deemed qualified. The source selection committee was comprised of four subject matter experts from ITS. The recommended contractor was the highest scored proposer based on the following factors: qualifications and experience of the firm and proposed resources, engagement and service delivery plan, price proposal, Small Business Enterprise (SBE) participation, and Work-Based Learning Partnership (WBLP) plan.

The proposed contract will be Inspira’s first contract with the District. The firm has over 12 years of experience as a cybersecurity service provider in public organizations, financial institutions, and technology firms.



## ATTACHMENT B

**REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY**

The proposed action supports the District’s Strategic Plan Pillar No. 4 – Operational Effectiveness. Priority 4B, Modernizing Infrastructure, states it is a priority to “modernize facilities and technology infrastructure.” The cybersecurity program management services contract will address this need.

**Contract Term:** 03/18/24 through 03/17/27, includes two (2) one-year renewal options.

**Aggregate Three-Year Contract Value:** \$2,979,895

**Requester:**

Soheil Katal, Chief Information Officer  
Information Technology Services

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REPORT**

**APPROVED**

MAR 12 2024

**Equity Impact:**

Component	Score	Score Rationale
<b>Recognition</b>	2	This contract vaguely recognizes historical inequities. It will protect vulnerable populations. LAUSD student populations, especially minorities and lower income communities, are very vulnerable and seriously affected by cybersecurity malicious actors. The credible threats to the District’s youth and families include those related to data, privacy, physical safety, and livelihood.
<b>Resource Prioritization</b>	2	This contract somewhat prioritizes resources based on student need. It directly prioritizes the immediate financial, data, privacy, and well-being of students and families above all other factors.
<b>Results</b>	2	This contract may result in closed opportunity gaps and/or closing achievement gaps. It will protect minorities and all students through improved security for our District’s youth and their families. This enhanced security will allow our young students and families, including our most vulnerable, to trust the District's systems, functionalities, and services. As such, they will be well positioned to succeed and overcome historical achievement and opportunity gaps.
<b>TOTAL</b>	<b>6</b>	



**ATTACHMENT B**  
**REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER**  
**DELEGATED AUTHORITY**

**A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS**

**NEW CONTRACTS/ AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY EXCEEDING \$250,000**

**ADOPTED BOARD REPORT**

**Item P**

MAR 12 2024

**APPROVED**

**SPECIAL EDUCATION, EQUITY & SPECIALIZED PROGRAMS /** **\$19,794,525**  
**OFFICE OF THE CHIEF MEDICAL DIRECTOR /**  
**INFORMATION TECHNOLOGY SERVICES**

<u>CONTRACTOR</u>	<u>IDENTIFICATION NO.</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
<b>Continuum Cloud, LLC</b>	4400011451 (RFP 2000003110)	Student Support Application Modernization (17%) Support to special Education – School Based and Education Services – Support – Non-School (66%) Med-LEA Bill Opt Program Adm and Medical LEA Service Provider – Non-School (17%)	\$19,794,525

Approval of formally competed contract procured through a Request for Proposals (RFP) process for a cloud based Special Education Data Management System and Student Medical Services Management System.

These services are required to allow for the management and tracking of Special Education data including, but not limited to Individualized Education Plans (IEP), Individualized Family Services Plan (IFSP), Individual Service Plan (ISP), Section 504 Plans, Transition Services, State CALPADS reporting, Medi-Cal and insurance companies billing and reimbursement, and tracking of related services provided to students during the course of their education. The services are also



**ATTACHMENT B**

**REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY**

required to allow for the management and tracking of Student Medical Services data, including, but not limited to student treatment plans, protocols, medication management, immunization compliance, nursing services and health office visits.

**APPROVED**

Seven proposals were received and six were deemed qualified. The source selection committee consisted of staff members from ITS, Special Education Division, and Student Health & Human Services. The proposals were evaluated based on the following factors: Experience and Qualification of Firm; Experience and Qualifications of Proposed Personnel, Technical Evaluation/Project Approach; Price; Small Business Enterprise (SBE) participation; and Work-Based Learning Partnership (WBLP) plan. The selected vendor was the highest rated proposer.

Continuum Cloud, LLC has been providing services to the District since 2011.

This proposed action supports Pillar 1 Academic Excellence, by ensuring that the educational plans for students are tracked and opportunity gaps reduced and eliminated, and Pillar 4 by allowing flexible use of ITS resources (memory, storage) based on demand, and provide improved response to security vulnerabilities.

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**Contract Term:** 03/13/24 through 03/12/29

**Contract Value:** \$19,794,525

**Requesters:**

Anthony Aguilar, Chief of Special Education, Equity, and Specialized Programs

Smita Malhotra, Chief Medical Director

Soheil Katal, Chief Information Officer, Information Technology Services

**Equity Impact:**

Component	Score	Score Rationale
<b>Recognition</b>	3	Provisioning a Special Education Data Management System (SEDM) affirmatively recognizes historical inequities between the education of historically marginalized student groups such as Students with Disabilities (SWD) and the general education student population.
		Provisioning a Student Medical Services Management System (SMSM) affirmatively recognizes historical opportunity and achievement gaps between students with medical needs and those without
<b>Resource Prioritization</b>	3	Provisioning a Special Education Data Management System (SEDM) will directly prioritize resources based on a student’s educational need.
		Provisioning a Student Medical Services Management System (SMSM) will directly prioritize resources based on a student’s medical need.



## ATTACHMENT B

**REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY**

Component	Score	Score Rationale
Results	3	<p>Provisioning a Special Education Data Management System (SEDM) will likely close opportunity and achievement gaps between students with disabilities (SWD) and the general education student population by providing SWD students with education plans and/or accommodations and support that are tracked and monitored in the SEDM system.</p> <p>Provisioning a Student Medical Services Management System (SMSM) will likely close opportunity and achievement gaps between students with medical needs and those without by providing students with medical needs with documented medical support that are tracked and monitored in the SMSM system.</p>
TOTAL	9	

**APPROVED**

**ADOPTED BOARD  
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## ATTACHMENT B

**REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY**

**B. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS**

Authority to award contracts for furnishing equipment, supplies and general services. The total amount listed is a not-to-exceed contract authority and is based on an estimate since the expenditures made against contracts are based upon purchased and/or approved invoices.

**NEW CONTRACTS/ AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY EXCEEDING \$250,000**

**APPROVED**

**Item Q****FACILITIES SERVICES DIVISION****\$62,500,000**

<u>CONTRACTOR</u>	<u>IDENTIFICATION NO.</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
<b>BASK;</b>	4400012490	Bond Funds	\$62,500,000
<b>CA Business Centers &amp; Office Design, Inc. (SBE);</b>	4400012491	(80%)	(previously authorized –
<b>CallTanny, Inc. (SBE);</b>	4400012492	Various per	<a href="#">Board Report</a>
<b>ELB US, Inc.;</b>	4400012493	requesting School	<a href="#">No. 250-22/23</a> )
<b>Meteor Education, LLC;</b>	4400012494	or Office	
<b>School Specialty, LLC;</b>	4400012495	(20%)	
<b>Seating Component Manufacturing (SBE);</b>	4400012496		
<b>CN School &amp; Office Solutions, Inc. (SBE);</b>	4400011497-1		
<b>Lakeshore Learning Materials, LLC;</b>	4400011501-1		
<b>Sheridan Group;</b>	4400011505-1		
<b>Systems Source, Inc.;</b>	4400011507-1		
<b>Vari Sales Corporation</b>	4400011508-1		

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\* EXISTING CAPACITY CONTRACTS Bluespace Interiors, Contract #4400011494; Archi.txture dba. Catalyst, Contract # 4400011495; Community Products, LLC dba. Community Playthings, Contract #44400011496; CN School & Office Solutions, Contract #4400011497; Dave Bang Associates, Inc., Contract #4400011498; Hertz Furniture Systems, LLC, Contract #4400011499; Krueger International, Contract #4400011500; Lakeshore Learning Materials, Contract #4400011501; Mc-Dowell-Craig Office Systems, Inc., Contract #4400011502; Pivot Interiors, Inc., Contract #4400011503; School Outfitters, Contract #4400011504; Sheridan Group, Contract #4400011505; Smith System, Contract #4400011506; Systems Source, Contract #4400011507; Vari Sales Corporation, Contract #4400011508; Virco Inc., Contract #4400011509; VS America, Inc., Contract #4400011510; Wenger Corporation, Contract #4400011511



**ATTACHMENT B**  
**REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER**  
**DELEGATED AUTHORITY**

Approval to award seven (7) new formally competed capacity contracts, to be added to a bench consisting of eighteen (18) existing capacity contracts\* for a total of twenty five (25) contracts, and to amend five existing contracts to add new product lines. Authorization to increase or decrease individual amounts for these contracts will be limited to the previously Board approved aggregate value of \$62,500,000.

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The new contracts and amendments will provide product lines not awarded on the previous IFB as well as additional brands/product lines that enable F+IG to fulfill the requirements of newly identified bond and non-bond projects. Additionally, all schools and offices may order from all furniture contracts, providing them with quality furniture that has been evaluated and recommended over the last 20 years. Project types that have or will utilize these contracts include, but are not limited to: Outdoor Learning Environments, Classroom Replacements, Board District and Region Priority, ADA Barrier Removal, Wellness Hubs, Classroom Upgrades, and Comprehensive Modernizations.

An IFB was conducted to procure these goods. Thirteen bids were received, of which seven are recommended for award as the responsive and responsible bidders, offering the greatest discount off of manufacturer's price list as approved by the sponsoring department.

Of the seven new contracts, five awardees have done business with the District in the last 16 years and two are new vendors to the District. BASK is a new vendor for the District who does business with the City and County of Los Angeles. CA Business Centers & Office Design, Inc. is a new vendor for the District, who has previously done business with the Riverside Community College District.

This proposed action supports Pillar 1, Academic Excellence, by eliminating opportunity gaps and maximizing learning experiences by creating learning environments that are accessible, inclusive, and supportive of students' diverse needs to encourage higher expectations for academic, social, and vocational outcomes. This action aligns with Pillar 4, Operational Effectiveness, by supporting infrastructure modernization and outdoor learning initiatives that maximize student learning and administrative productivity prioritized by area of need, as well as meeting safety and accessibility standards for all classrooms and workspaces.

**Contract Term:** 04/01/24 through 6/30/28, includes two (2) one-year renewal options

**Aggregate Value For Twenty-Five (25) Contracts:** \$62,500,000

**Requester:**

Dominique Romero, Director  
 Furniture & Interior Design, Facilities Services Division



## ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITYADOPTED BOARD  
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APPROVED

## Equity Impact:

Component	Score	Score Rationale
<b>Recognition</b>	2	The school and administrative furniture contracts are for the addition of furniture options in order to meet increased demands of large-scale modernization projects, specialized programs, and other new construction and conversions. The contracts are essential to outfit classrooms, admin offices, and outdoor instruction as well as improve delivery times due to supply chain constraints. The resource recognizes some historical inequities.
<b>Resource Prioritization</b>	2	Resources are prioritized based on student and staff needs by replacing unsafe, obsolete, inaccessible and inappropriate classroom furniture with quality products that expand available options. Resources provide improved delivery times, comprehensive service, competitive pricing, industry research and knowledge.
<b>Results</b>	3	Providing schools and offices with safe, durable, and appropriate furnishings will result in spaces that encourage student achievement by closing opportunity gaps. Students and faculty deserve the best functional, safe, and ergonomic furniture to maximize their learning experience.
<b>TOTAL</b>	7	



ATTACHMENT B

**REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY**

**ADOPTED BOARD REPORT**

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**B. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS**

Authority to award contracts for furnishing equipment, supplies and general services. The total amount listed is a not-to-exceed contract authority and is based on an estimate since the expenditures made against contracts are based upon purchased and/or approved invoices.

**NEW CONTRACTS/ AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY EXCEEDING \$250,000**

**Item R**

**APPROVED**

**INFORMATION TECHNOLOGY SERVICES**

**\$7,257,974**

<u>CONTRACTOR</u>	<u>IDENTIFICATION NO.</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
CDW Government, LLC	4400012534 (IFB 2000003322)	General Funds (100%)	\$861,488

Approval of formally competed contract procured through an Invitation for Bid (IFB) process for Districtwide basic software support for Aruba network equipment deployed at schools and offices. The contract will provide coverage for critical software updates to fix defects and security vulnerabilities, 24/7 technical support for District-wide network equipment, and ensures that our software versions are current providing an optimal network experience for students and employees.

The current basic software support for network equipment contracts will expire on June 30, 2024. Approval of the proposed agreement will ensure critical services will continue to be available after that date. By approving the contract now, we will ensure we meet the filing deadline for E-Rate funding, allowing the District to leverage the E-Rate Program to offset costs.

Two bids were received, and the contract award will be made to the lowest, responsive, and responsible bidder. The evaluation committee was made up of staff from Information Technology Services. The bidder has provided reliable, low-cost services to the District for the past 10 years.

The proposed action supports the District’s Strategic Plan Pillar No. #1 – Academic Excellence. Under priority #1A – “High-Quality Instruction,” it states it is a priority to “focus on consistent implementation of high-quality instruction to improve student outcomes.” Equipment software maintenance services at District schools ensure reliable Local Area Networks that allow integration of technology and access to other critical resources, such as online learning tools and libraries, to elevate teaching and learning.



**ATTACHMENT B**  
**REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER**  
**DELEGATED AUTHORITY**

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**Contract Term:** 3/13/24 through 6/30/27

**Contract Value:** \$861,488

**Requester:**

Soheil Katal, Chief Information Officer  
 Information Technology Services

**APPROVED**

**Equity Impact:**

<b>Component</b>	<b>Score</b>	<b>Score Rationale</b>
<b>Recognition</b>	<b>2</b>	The proposed action supports the District’s E-Rate program which vaguely recognizes historical inequities. The E-Rate program allocates discount eligibility based on the District students who qualify for the National School Lunch Program (NSLP) and the urban/rural status of the District.
<b>Resource Prioritization</b>	<b>2</b>	The proposed action somewhat prioritizes resources based on specific student needs as defined under the E-Rate program. Software and technical support will be made available for eligible network equipment under this contract. Eligible schools and students will be the beneficiary of the services.
<b>Results</b>	<b>3</b>	The proposed action is likely to result in closed opportunity gaps and/or closing achievement gaps. It will allow the District to maximize receiving all available dollars under the E-Rate program, specifically, to provide software updates, bug fixes and technical support to critical network equipment and avoid technical difficulties and potential disruptions for students in the classroom.
<b>TOTAL</b>	<b>7</b>	



## ATTACHMENT B

**REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY**

**B. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS**

Authority to award contracts for furnishing equipment, supplies and general services. The total amount listed is a not-to-exceed contract authority and is based on an estimate since the expenditures made against contracts are based upon purchased and/or approved invoices.

**NEW CONTRACTS/ AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY EXCEEDING \$250,000**

Item S

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APPROVED

**INFORMATION TECHNOLOGY SERVICES (CONT.)**

<u>CONTRACTOR</u>	<u>IDENTIFICATION NO.</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
AAA Network Solutions, Inc. a Convergeone Company	4400012533 (IFB 2000003323)	General Funds (100%)	\$6,396,486

Approval of formally competed contract procured through an Invitation for Bid (IFB) process for Districtwide basic software support for Cisco network equipment deployed at schools and offices. The contract will provide coverage for critical software updates to fix defects and security vulnerabilities, 24/7 technical support for Districtwide network equipment, and ensures that our software versions are current, providing an optimal network experience for students and employees.

The current Basic Software Support for network equipment contracts will expire on June 30, 2024. Approval of the proposed agreement will ensure critical services will continue to be available after that date. Approving the award of the contract now will ensure the District meets the filing deadline for E-Rate funding, allowing the E-Rate Program to be leveraged to offset costs.

Four bids were received, and the contract award will be made to the lowest, responsive, and responsible bidder. The evaluation committee was made up of staff from Information Technical Services. The bidder has provided reliable, low-cost services to the District for the past 12 years.

The requested action supports the District's Strategic Plan Pillar No. #1 – Academic Excellence. Under priority #1A – “High-Quality Instruction,” it states it is a priority to “focus on consistent implementation of high-quality instruction to improve student outcomes.” Equipment software maintenance services at District schools ensure reliable Local Area Networks that allow integration of technology and access to other critical resources, such as online learning tools and libraries, to elevate teaching and learning.



ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

Contract Term: 03/13/24 through 06/30/27

Contract Value: \$6,396,486

Requester:  
Soheil Katal, Chief Information Officer  
Information Technology Services

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APPROVED

Equity Impact:

Component	Score	Score Rationale
Recognition	2	The proposed action supports the District’s E-Rate program which vaguely recognizes historical inequities. The E-Rate program allocates discount eligibility based on the District students who qualify for the National School Lunch Program (NSLP) and the urban/rural status of the District.
Resource Prioritization	2	The proposed action prioritizes resources based on specific student needs as defined under the E-Rate program. Software and technical support will be made available for eligible network equipment under this contract. Eligible schools and students will be the beneficiary of the services.
Results	3	The proposed action will likely result in closed opportunity gaps and/or closing achievement gaps. It will allow the District to maximize receiving all available dollars under the E-Rate program, specifically, to provide software updates, bug fixes and technical support to critical network equipment and avoid technical difficulties and potential disruptions for students in the classroom.
<b>TOTAL</b>	<b>7</b>	



ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

C. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS

Authorize the utilization of piggyback contract in effect. The proposed action complies with the Public Contract Code Sections 10299 and 20118, which allows school districts to utilize other governmental agencies' established contracts and does not change District Policies.

**Item T**

ADOPTED BOARD REPORT  
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APPROVED

FACILITIES SERVICES DIVISION

\$3,762,546

<u>CONTRACTOR</u>	<u>IDENTIFICATION NO.</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Global Modular, Inc.	4500875768 (Foundation for California Community Colleges – 00006576)	Bond Funds (100%)	\$2,531,398

Authorization to purchase six new Division of the State Architect (DSA) approved classroom buildings via a piggyback contract with the Foundation for California Community Colleges (00006576).

Global Modular, Inc. will provide six portable classroom buildings for Eagle Rock High School. The existing 70+ year bungalows are beyond their functional service life and cannot be connected to the new campus-wide fire alarm system. The new buildings are necessary to fully implement the sitewide fire alarm system replacement project, as approved on September 20, 2016 ([Board Report 073-16/17](#)).

Global Modular Inc. has provided reliable, low-cost goods and services to the District for the past 10 years.

The purchase of the classroom buildings will align with Pillar 4: Operational Effectiveness of the LAUSD Strategic Plan. The new portable buildings will be installed on a permanent concrete foundation and meet all applicable codes to help ensure student and staff safety on campus.

**Contract Term:** One-time purchase

**Contract Value:** \$2,531,398

**Requester:**

India Griffin, Director  
Maintenance & Operations Facilities Services Division

**Equity Impact:**

N/A.



## ATTACHMENT B

**REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY**

**C. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS**

Authorize the utilization of piggyback contract in effect. The proposed action complies with the Public Contract Code Sections 10299 and 20118, which allows school districts to utilize other governmental agencies' established contracts and does not change District Policies.

**Item U****FACILITIES SERVICES DIVISION (CONT.)**

<u>CONTRACTOR</u>	<u>IDENTIFICATION NO.</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Global Modular, Inc.	4500875818 (Foundation for California Community Colleges – 00006576)	Bond Funds (100%)	\$1,231,148

Authorization to purchase two new Division of the State Architect (DSA) approved portable classroom buildings via a piggyback contract with the Foundation for California Community Colleges (00006576).

Global Modular, Inc. will provide two portable classroom buildings that will support the implementation of the new Chatsworth Early Education Center (EEC) project, as approved on October 17, 2023 ([Board Report 008-23/24](#)). The existing bungalows are undersized and do not meet the current licensing requirements to operate a District EEC. The new EEC will be independent from the main high school.

The contractor has provided reliable, low-cost goods and services to the District for the past 10 years.

The purchase of the classroom buildings will align with Pillar 4: Operational Effectiveness of the LAUSD strategic plan. The new portable buildings will be installed on a permanent concrete foundation and meet all applicable codes, to help ensure student and staff safety on campus.

**Contract Term:** One-time purchase

**Contract Value:** \$1,231,148

**Requester:**

India Griffin, Director  
Maintenance & Operation, Facilities Services Division

**Equity Impact:**

N/A.